

Yedhu Krishnan BABU

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TARGET POSITION: PRODUCT MANAGER INTERN | DIGITAL PRODUCTS & AI

Internship (Convention de Stage): 6 Months | Available: July 2027 | Location: France / Europe

Professional Summary

MBA candidate at Grenoble Ecole de Management with **5+ years** of experience leading software engineering and **0-to-1 digital product delivery across AI, SaaS, and high-complexity platforms (including MedTech)**. Proven track record launching 3 platforms to market, leading 7+ engineers, and contributing to a €550K (INR 50M) Seed-II round. Combines deep technical architecture, data governance (EU-GDPR), and MBA business strategy to build high-impact digital products for European enterprises.

Core Competencies: 0-to-1 Product Strategy • Agile/Scrum Delivery • AI & Cloud Platforms • Data Governance & Privacy (EU-GDPR) • Cross-Functional Leadership • Stakeholder Alignment

Professional Experience

Ayur.AI Private Limited

Chennai, India

Project Manager – Software (Promoted from Senior Full Stack Developer)

Jun 2021 – Jul 2026

- **0-to-1 Product Delivery:** Spearheaded roadmaps and Agile delivery for 3 AI MedTech platforms (*Aiwell, Ayurdoc, Aikiosk*), aligning clinical trial pipelines with commercial launch milestones.
- **Engineering Leadership:** Led cross-functional team of 7+ engineers; established Jira sprint ceremonies and CI/CD pipelines, **increasing sprint velocity by 25%** and eliminating release bottlenecks.
- **Fundraising & Stakeholders:** Partnered with founders and clinicians during €550K (INR 50M) Seed-II round, translating complex biomarker algorithms into investor-ready product roadmaps.
- **Cloud Architecture & Compliance:** Architected enterprise AWS environment (**20+ services** incl. IAM, KMS, VPC, RDS) securing **6,000+ clinical records** with 100% adherence to **HIPAA and EU-GDPR** mandates.
- **Clinical User Journeys:** Co-designed patient intake kiosk workflows with hospital partners, reducing clinical onboarding friction and **improving patient intake speed by 30%**.

Heptre Techworks Private Limited

Chennai, India

Co-Founder & Director

Dec 2021 – Jan 2026

- **Client Delivery & Growth:** Co-founded boutique digital consultancy; managed scoping and directed 6 developers delivering web and mobile solutions for SME clients with 100% on-time completion.

Education

MBA – Master in Business Administration

Sept 2026 – Present

Grenoble Ecole de Management (GEM)

Grenoble, France

- **Focus:** Technology & Innovation Management, Digital Transformation, Business Strategy, Analytics.

B.E. in Computer Science and Engineering

Jun 2017 – Apr 2021

Velammal Engineering College, Anna University

Chennai, India

- **Academic Standing:** CGPA: 8.1 / 10.0 (First Class with Distinction). First-generation university graduate.
- **Leadership & Initiatives:** Student Coordinator – Entrepreneurship Club & IEDC (organized startup symposiums); Co-Founder – *Insignia Encorp* (conducted 10+ developer bootcamps).

Languages, Computer Skills & Certifications

Languages: English (Fluent / Cambridge Certified), French (A2 Elementary – Actively Learning), Tamil & Malayalam (Native), Hindi (Working).

Product & Management: Product Strategy (0-to-1), Data Governance (EU-GDPR / HIPAA), Agile/Scrum (Jira, Notion), User Research, Wireframing (Figma), PRDs, Stakeholder Alignment.

Technical & Cloud: Python, TypeScript, Node.js, React, Next.js, AWS Cloud Ecosystem (20+ Services: IAM, KMS, VPC, RDS, S3, Lambda), Docker, PostgreSQL, REST APIs, Microservices, CI/CD, Vector DBs, Generative AI APIs.

Certifications: Google UX Design Specialization | AWS Cloud Technical Essentials | Cambridge Business English.

Activities & Interests

- **Global Hackathons:** Winner – **ETHGlobal** (Top 4 / 240+ international teams); Top 42 globally / Top 8 India in **UAV Medical Rescue Challenge, Australia** (emergency medical drone system, CSIRO Data61).
- **Research Publications:** Co-authored 2 research papers in **Springer (2020)** and **IJEDR (2021)** on machine learning drone swarms and CNN biomedical image analysis for skin diagnostics.
- **Community & Sports:** Volunteer with **Karam Koodu NGO** (planted 1,000+ trees); Chess (1300 ELO on Chess.com), Badminton, Table Tennis.